



# PBS

A DIFFERENT APPROACH  
**A BETTER APPROACH**

# Our Partnership



**Ponticelli UK, Brand Energy & Infrastructure Services and Semco Maritime** joined forces in 2019 to establish 'PBS', an Aberdeen-based consortium.

A DIFFERENT APPROACH  
**A BETTER APPROACH**



# Providing you with **Strength & Stability**



Combining the PBS partners strengths brings a wealth of global **experience & expertise** to the Marketplace.

The unique PBS collaboration delivers tailor-made **EPC, Maintenance** and **Operating Contracts** to take on its clients' most complex challenges.



\*Figures correct as of 2023

**SAFETY / EFFICIENCY / PRODUCTIVITY**



At PBS we believe that **safety** is **more than a core value**, it is part of our DNA.

Our industrial services activities implement **international standards & norms**.

### **ZERO incidents or harm**

An ambitious target requiring a high level of personal and collective commitment from all of us.

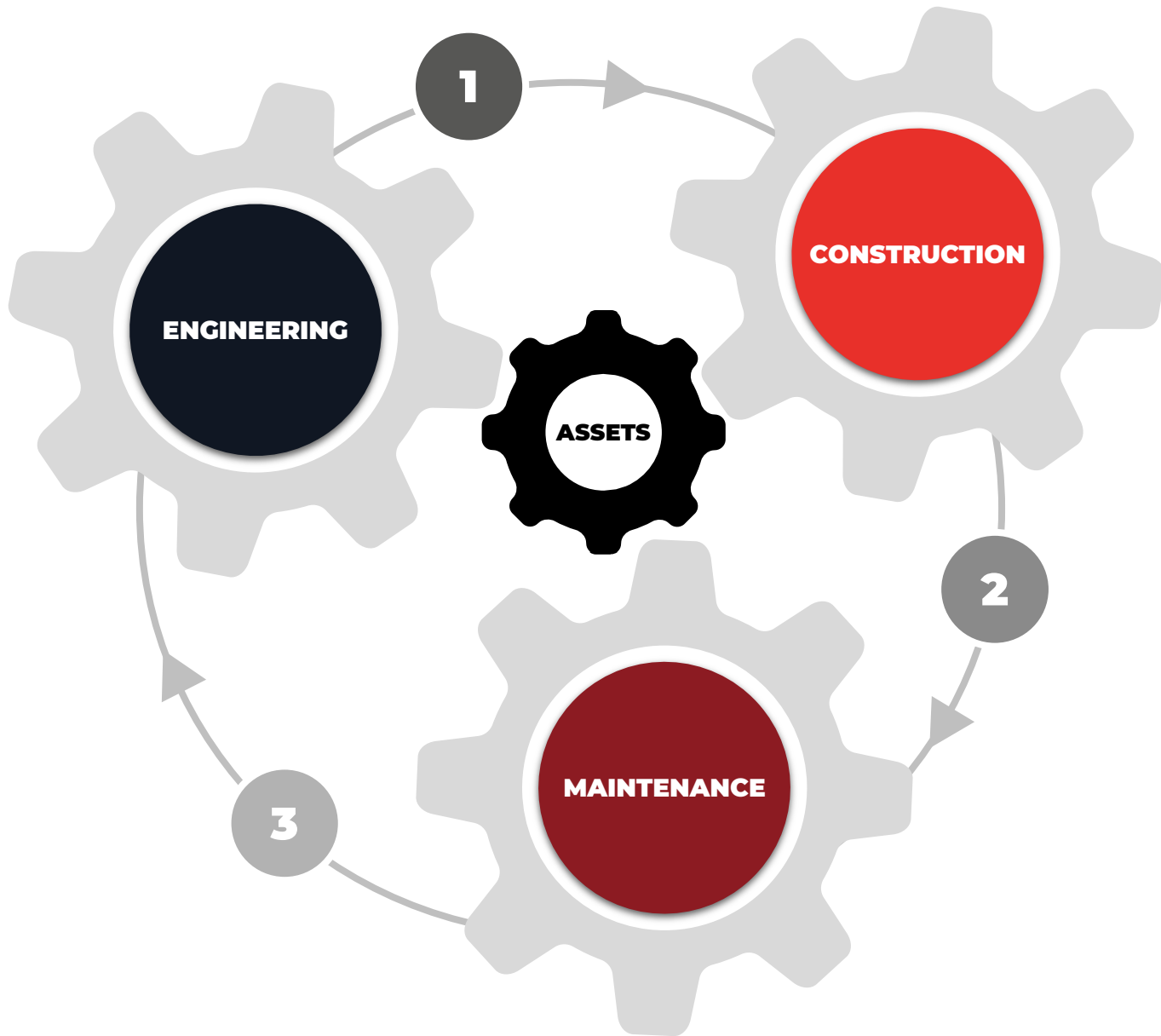


**SAFETY**  
IS PART OF OUR  
**DNA**



**PBS**

# Turnkey Solutions



1

## Maintain and optimise

Maintain performance, increase availability

2

## Reliability and integrity

Extend life cycles

3

## Transform and upgrade

Optimise processes

## Upstream and downstream in brownfield and greenfield oil & gas operations

We strive to optimise our clients operational performance, and deliver sustainable efficiency savings.



# Teamwork provides you with **added-value**

Client defines long-term strategy...  
**PBS manages & performs the work.**









- + Reliable **partner**
- + Improved **efficiencies**
- + Enhanced **productivity**
- + Optimised **performance**
- + **Cost-effective** operations
- + Commitment to **safety**
- + Business **continuity**
- + **Integrated** operations
- + **Sustainability** savings



# A New Approach ... eyes-on, hands-off



- ▶ Supporting **client evaluation** & decision-making with our **expert knowledge**.
- ▶ 200+ years of combined **experience, resources** & **competencies** fine-tunes our capabilities.
- ▶ Leveraging **innovation** & **best-practice growth** to deliver bespoke project management.
- ▶ Combining engineering, construction, maintenance, preparation & execution skills to create **safe** & **cost-efficient operational improvements**.
- ▶ Interpreting & engineering long-term goals into mid & short-term **plans** for our implementation.
- ▶ We prepare, schedule & fulfil our **performance deliverables** to support **production efficiencies**.

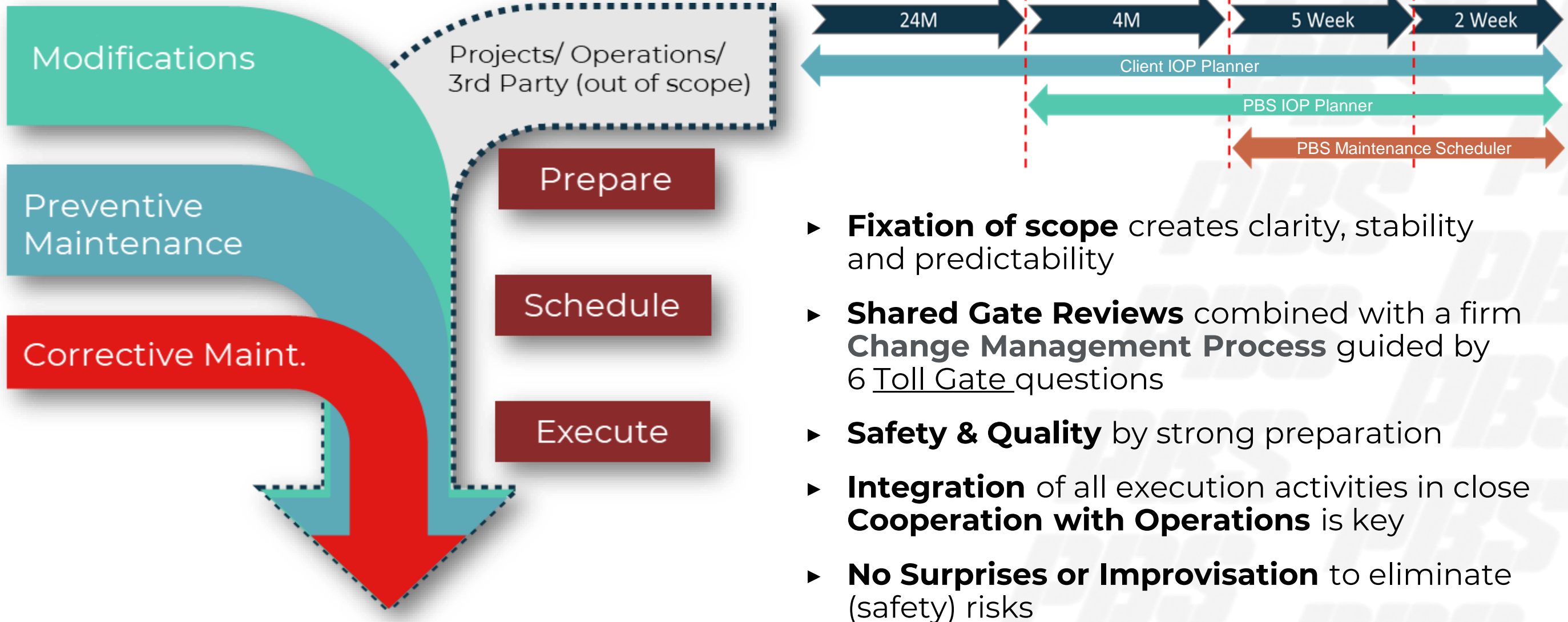
TRADITIONAL APPROACH	PBS MULTI-SKILL APPROACH
 <p>OPERATOR      ACCESS      COATINGS      MECHANICAL      INSULATION</p>	 <p>OPERATOR      PBS MULTI TASKING</p>
 <p><b>MULTIPLE:</b> FOR EACH TASK</p>	<p><b>ONE:</b> FOR ALL INTEGRATED TASKS</p>
 <p>PROJECT LEAD TIME</p> 	<p>PROJECT LEAD TIME</p> 

# One team, **one contract**





# Integrated Operational **Planning & Execution** **PBS**



# Our Team Commitment

## Mission

Facilitate safer, more efficient and more cost-effective operations of all our clients' assets

## Vision

Aspiration to be the best fit contractor in terms of value, innovation and collaboration whilst ensuring our clients' goals are achieved

## Values 6Ps:

People | Performance | Planning | Procedures | Partnering | Progress

We understand your need for cost-effective, full-service, bespoke solutions in changing market conditions and are committed to provide this. We implement sustainable methods to provide a long-term future for our employees, clients, partners & the planet.

With Safety a part of our DNA, we manage transitions safely and on time, ensuring that the right people are delivered on time at the right place.



**Olivier Renaud**  
Managing Director



**David Strang**  
UK Offshore Director



**David Hutchinson**  
Managing Director & UK Country Head



# Proof of Performance: **TOTAL**Energies

TotalEnergies E&P UK Ltd (TEPUK) awarded PBS the **General Maintenance and Operations Contract (GMOC)** for their UKCS assets in Jan '20 commencing in May '20.

The contract brought together previously separate contracts for TEPUK's sites; **Elgin** and **Franklin**; **Culzean** and **Ailsa FSO**; **Gryphon FPSO**; **Alywn** and **Dunbar**; and the **Shetland Gas Plant**.

PBS's unique approach allows TEPUK to be more efficient by bringing **all maintenance under one contract** and deploying new ideas across all assets quickly & seamlessly.

PBS provide all TEPUK assets with the following services:



Execution of routine maintenance



Execution of fabric maintenance



Execution of OPEX-related engineering and project activities



Common support for the above



Manning support for dedicated operational activities



# Why **PBS**: Focusing on **Efficiency** & Improving **Productivity**



You put less in...  
**we give more back**



Commitment to **safety** and **sustainable** operations

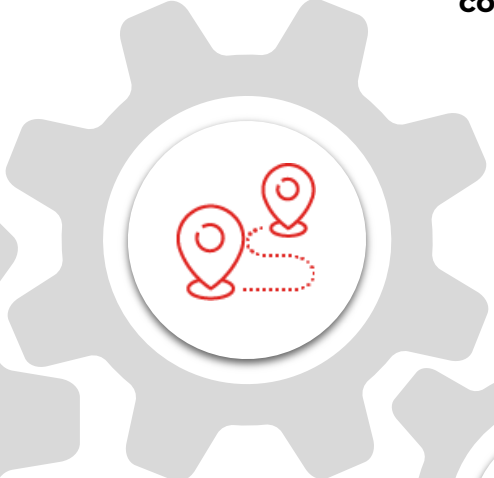


**Proven performance** of partner competencies delivered by **one team**

Agile & scalable **multi-skilled workforce**

Onshore work preparation by PBS **in-house expertise**

**Digital initiatives** and continuous improvements for **cost-effective** solutions



Simple and consistent operating models - **optimising processes**, reducing backlog & extending asset life cycles

**Simplified interface** with one best-fit contractor

**Robust planning** and campaign-based operations, from pre-feed engineering to completion

**Integrated** operational planning and execution = **less complexity** & reduced admin





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